

# Achieve

Training. Facilitation. Consulting.



## ABOUT CHERYL

As an expert facilitator, Cheryl thrives on enabling interactive and engaging discussions that lead to results. Whether that might be discovering new opportunities, building solutions to challenges, working more efficiently, planning for the future, or evaluating the past, together we can achieve greater results.

Cheryl is uniquely positioned to draw on her experiences to customize an approach that best meets her client's needs through her degree and proficiency with:

- Facilitation Methodologies
- Group Dynamics
- Project Management/Coordination
- Organizational Development
- Leadership Training/Coaching

## AREAS OF EXPERTISE

collaborative planning ~ strategic planning ~ results-driven workforce approaches ~ rural economic development strategies ~ career and technical education solutions ~ grant writing and management ~ community engagement ~ entrepreneurial thinking ~ iterative problem solving ~ leadership development ~ program design and continuous improvement ~ strengths-based teams

## DIVERSE CLIENTELLE

- Community Collaboratives
- Economic Development Commissions/Corporations
- Educational Service Cooperatives
- Educational Collaboratives and Institutions
- National Heritage Areas
- Nonprofit Organizations
- Regional and Statewide Coalitions
- Rural Businesses
- Rural Cities
- Workforce Development Agencies



*"Cheryl is a very dynamic facilitator. Her approach, manner of engagement, and personality draw all participants to interact and provide valuable insights. Truly the best facilitator I have worked with over my 40-year career!"*

*Vince Robinson, President, DSI*

## CORE SERVICES

### TRAINING

- Team-building
- Leadership Development
- Workplace Dynamics

### FACILITATION

- Strategic Planning
- Group Discussions
- Community Conversations
- Conflict Resolution

### CONSULTING

- Board Development
- Organizational Development
- Program Design & Evaluation
- Grant Writing
- Project Coordination
- Project Management

# Cheryl K. Glaeser

## Abbreviated Resume

820 Ash Street, Hutchinson, Minnesota 55350

(320) 583-7526 [cheryl@achieveresultstogether.com](mailto:cheryl@achieveresultstogether.com)

[www.linkedin.com/in/cglaeser](http://www.linkedin.com/in/cglaeser) | [www.achieveresultstogether.com](http://www.achieveresultstogether.com)

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A self-motivated, enthusiastic, and results-oriented professional thrives on enabling interactive and engaging discussions that lead to results. Together we can discover new opportunities, build solutions to challenges, work more efficiently, and plan for the future.

### CORE COMPETENCIES

- Facilitation
  - Leadership Development
  - Strategic Planning
  - Communications
  - Community Engagement
  - Organizational Development
  - Evaluation
  - Fundraising
  - Marketing
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### PROFESSIONAL EXPERIENCE

#### **ACHIEVE CONSULTING, Hutchinson, Minnesota, 2017 to Present, Owner/President**

Owner/President of sole-proprietor corporation that supports individuals and groups by providing solutions that strengthen leaders, address challenges, and transform ideas to action. Facilitated numerous strategic discussions and training sessions toward strengthening organizations and building collaborative initiatives.

#### **INSTITUTE FOR CONSERVATION LEADERSHIP, Takoma Park, Maryland, 2016-2017, Senior Associate**

Senior Associate with national nonprofit dedicated to building the capacity of leaders, organizations, coalitions, and networks working toward healthy communities and a healthy Earth through consulting, training, coaching, meeting facilitation, and network coordination. Managed ICL's Executive Leadership Program and provided capacity-building support for leaders and organizations through customized training and facilitation for over 40 organizations across the nation. Customized services ranged from individual coaching to large organizational strategic planning.

#### **SOUTHWEST INITIATIVE FOUNDATION, Hutchinson, Minnesota, 2005 – 2016, Program Officer**

Program Officer with regional community foundation dedicated to advancing 18 southwest Minnesota counties. Directed economic development initiatives pertaining to workforce development, renewable energy, and agriculture. Oversaw leadership initiatives including the Nonprofit Leaders Academy.

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### EDUCATION & VOLUNTEER EXPERIENCE

**METROPOLITAN STATE UNIVERSITY**, St. Paul, Minnesota, Bachelor of Individualized Studies, Organizational Development and Group Dynamics, 2018, summa cum laude

**ST. CLOUD STATE UNIVERSITY**, St. Cloud, Minnesota, 1991 Associate in Arts, summa cum laude

**CERTIFICATES:** International Economic Development Council's Economic Competency Courses, Anderson Center Leadership and Management Forums, Indiana University Lilly School of Philanthropy, National Development Council, Blandin Community Leadership Program, Minnesota Ag and Rural Leadership Program, University of Minnesota's Working on Purpose, Art of Hosting, University of Minnesota Extension Facilitation Training

**VOLUNTEER EXPERIENCE:** **Minnesota Agriculture and Rural Leadership** – Alumna, Class VII, 2014; past Board Chair; **Hutchinson Leadership Institute** –Facilitator; **Hutchinson Chamber Foundation** – Board Member; **Crow River Singers** – Accompanist/Soloist